



ADVERTISEMENT FOR VACANT JOB

The Microfinance Support Centre Limited (MSC) was incorporated in 2001 as a company limited by guarantee, as part of GOU's effort to promote access to affordable financial services for increased employment and wealth. The company offers affordable finance through its network of 13 regional offices spread throughout the country as well as through its networks of over 160 Agency SACCOs. It gives priority financing to enterprises in the agricultural value chain namely: production, value addition and marketing. Besides credit, MSC provides capacity building to its clients including SACCOs, Groups and Cooperative Unions to enable them enhance their sustainably.

Following the process of corporate renewal that the Company is undertaking, MSC seeks to recruit suitably qualified and highly skilled persons with integrity, energy and a strong passion to create wealth and have a real impact on the lives of active poor Ugandans. MSC, therefore, wishes to fill the following vacant position(s) in its establishment.

Position: Partnership & Resource Mobilization Manager (1)

Reports To: Head Business Development Services

Purpose:

To mobilise local, regional & international development partners, strategic technical support institutions, local Government-based partners, and reference institutions to boost financial and technical assistance support towards MSC's Credit, investments, grants and business development programs.

Key Result Areas:

1. Development and implementation of the MSC Resource Mobilization Strategy
2. Identify new funding agencies at the Local, National, Regional, & International levels
3. Funding Proposals to support MSC budget programs
4. Stakeholder Management
5. Capacity building interventions to resource mobilization among MSC staff

Key Accountabilities:

- Organize networking drives & meetings to mobilize MSC funding;
- Organize lobbying & advocacy meetings for the Government to mobilize MSC credit, Investment, grants & business development service resources;
- Organize capacity-building sessions to empower MSC Partner Institutions (PIs) and Reference Institutions (RIs) with resource mobilization skills for the sustenance of their organizations;
- Develop proposals, criteria & MoUs for accreditation of RIs;
- Monitor implementation MoUs entered with RIs to support weaker PIs at Local Government levels;
- Coordinate development & implementation of strategic resource mobilization policies, guidelines & funding criteria;
- Participate in the evaluation of MSC programs
- Identify Development partners (DPs,) Technical Support Institutions (TSIs) and Other collaborative institutions at local, national, regional, and international levels to support MSC resource mobilization and capacity-building efforts;



- Develop technical proposals, concept notes, letters of interest, funding and other proposals to raise MSC program funding;
- Conduct surveys to generate evidence-based for sustained financing;
- Perform any other duties assigned by the supervisor

Qualifications and Experience:

- Honours degree in any of the following fields; Business Administration, Economics, Statistics, Commerce, Education, Development Finance, marketing, agriculture or any other related discipline from a recognized University / Institution.
- Master's degree in any of the above areas from a recognized University / Institution.
- Extensive experience in resource mobilization including fundraising is a must
- Experience working with a development organization, such as international NGOs; Government etc will be a unique advantage.
- Certification in partnership and resource mobilization, business development services, sales, marketing products and services as well as training or capacity development services will be an added advantage
- Eight (08) years of progressive working experience in business development services, institutional capacity development management or related fields with at least 4 years of related work experience at the middle management level.
- Understanding of the development finance sector will be an added advantage.
- Demonstrated passion to improve the lives of the poor

Competencies/Person Specifications:

1. Excellent writing skill
2. Strong interpersonal and cross-cultural skills
3. Strong initiative and the ability to think creatively
4. Ability to work independently and as a member of a team
5. Ability to manage time and prioritize multiple projects and tasks
6. A good understanding of the Development Microfinance landscape
7. Experience engaging with a range of donors, including governments, multilateral agencies, and local and international public and private donors and foundations

Candidates with the requisite qualifications and experience should send their applications with detailed Curriculum Vitae together with copies of certified academic certificates with at least 3 referees in properly sealed envelopes to the address given below clearly stating the job title applied for on the top right-hand corner, to be received no later than **15th March 2024 at 05:00 pm**. Applicants are encouraged to submit their job applications earlier before the closing date. Shortlisted candidates will be informed of the status of their applications by March 25, 2024.

Job Applications should be addressed to:

The Recruitment Specialist
The Microfinance Support Centre Limited,
Plot 32, Nakasero Road
P.O. Box 33711 KAMPALA



At the point of submission of the job application, applicants will be required to fill out a Job Application Summary Form. MSC is an equal opportunity employer and is open to a transparent recruitment process. Any form of lobbying /canvassing for support will lead to the automatic disqualification of the concerned candidate. Submission of falsified academic documents and/ or false information regarding their experience and qualifications will lead to automatic disqualification and possible prosecution.